

INVITATION FOR EXPRESSION OF INTEREST

Country: Ukraine
Sector: Private sector support
Project title: Investment Plan Development - Improving Industrial Waste Water Treatment & Increasing Energy Efficiency at Private Enterprises being customers to Lviv Vodokanal
Contract type: Consulting services
Issue date: August 14, 2017
Closing Date: September 15, 2017, 12:00 (Finnish time)

Project/Assignment Description:

NEFCO is currently considering loan financing of a row of “green projects” related to improving industrial waste water treatment and increasing energy efficiency at private enterprises being customers to Lviv Vodokanal. Lviv Vodokanal is a water utility company located in the city of Lviv in Western Ukraine supplying drinking water and treating waste water.

NEFCO is therefore looking to contract a qualified Consultant (the “Consultant”) to assist large private companies in Lviv to develop customized and bankable investment plans for NEFCO to co-finance. It is expected that the consultant will develop 7 - 10 investment plans for NEFCO’s consideration in close cooperation with the respective private enterprises.

The investment plans should, in addition to its direct economic benefits for the private enterprises, be defined, prioritized and selected based on their expected impact on:

- Improved waste water quality from the enterprises i.e. reduction of pollution loads to Lviv Vodokanal’s treatment facility.
- Measurable reduction of GHG emissions from the enterprises introducing energy efficiency measures and/or supply side improvement

The investment plans shall be prepared at such a quality and degree of finalization that NEFCO and the company’s Management can take a qualified decision on financing and implementing the proposed investments.

The scope of work will include but is not limited to the below main assignments and responsibilities:

- Identification of private enterprises of interest for the program
- Assessment of existing facilities and environmental baseline situation
- Elaboration of 7 - 10 investment plans
- Planning implementation of the investment
- Stakeholders coordination

Assignment Start Date and Duration: The Assignment is expected to start latest December 2017 and has an estimated overall duration of 12 months.

Cost Estimate for the Assignment: A budget of approximate EUR 200.000 (exclusive of VAT) is expected to be allocated for the assignment. The contract is expected to be partly performance based, measured per investment plans developed and delivered in final form.

Funding: The consultant’s selection and contracting will be subject to availability of funding.

Eligibility: There are no eligibility restrictions.

Consultant Profile: The consultant will be a firm or consortium of firms with extensive experience in preparing Investment/Business plans for private sector enterprises and financial analysis of those plans, in International knowledge within the sphere of energy efficiency measures and industrial waste water pollution and cleaning technologies and Best Available Technologies within these two spheres

Based on the fields of expertise and the tasks mentioned above, it is envisioned that the team of the Consultant should consist of at least the following experts:

1. Team Leader
2. Technical Expert – Industrial Energy Efficiency
3. Technical Expert – Industrial Waste Water
4. Financial Specialist - Capital Budgeting, financial modelling and financial analysis
5. Environmental Specialist

All key experts should have at least 10 years of relevant experience within the field for which s/he is assigned. It is further expected that all proposed experts have excellent written and communication skills in English, fluency in Ukrainian and/or Russian will be considered advantageous.

Submission Requirements: Interested consultants are invited to submit their Expression of Interest (Eoi) in the form of one and only one (1) pdf file. In order to determine the capability and experience of Consultants seeking to be selected for this Assignment, the information submitted should include the following:

1. Company/group of firms' profile, organisation and staffing, including the presentation of the proposed expert team for the assignment.
2. Details of previous project experience or similar assignments particularly undertaken in the previous five years, including information on contract value, contracting entity/client, project location/country, duration (months and years), expert months provided (if different from duration), main activities and objectives.
3. CVs of key experts who could carry out the Assignment detailing education, language skills, qualifications, experience in similar assignments, particularly assignments undertaken in the previous five years, including information on contracting entity/client, project location/country, duration (months and years, from - to), expert months provided, assignment budget, main activities and accomplishments.

The above information should **not exceed 7 pages** excluding CVs and any supplementary information.

The complete Expression of Interest (including CVs) should be submitted in English electronically through email (procurement@nefco.fi with copy to bo.nyhus@nefco.fi), to reach NEFCO not later than the closing date/time. The Expression of Interest shall be one (1) file (pdf) not exceeding 5MB in size. NEFCO reserves the right to reject applications of firms submitting more than one file.

The short list (expected 3 to 6) of qualified and experienced firms will be made from responses to this notification. The short-listed Consultants will be asked to submit technical and financial proposals, from which the highest-ranked Consultant will be selected. Shortlisted consultants will receive a fully developed Terms of Reference (ToR) and Request for Proposals (RfP) with instructions.

NEFCO Contact Person:

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